



## Disclaimer

This material contains forward-looking statements which can be subject to certain risks and uncertainties that could cause actual results to differ materially.

All financial information contained in this document is based on consolidated K-IFRS.

Review of the FY2018 Q2 financial results has not been finalized. Figures in this earnings release are subject to changes during the independent auditing process.





## FY2018 Q2 Financial Results

## **Results of Operation**

#### **Income Statement**

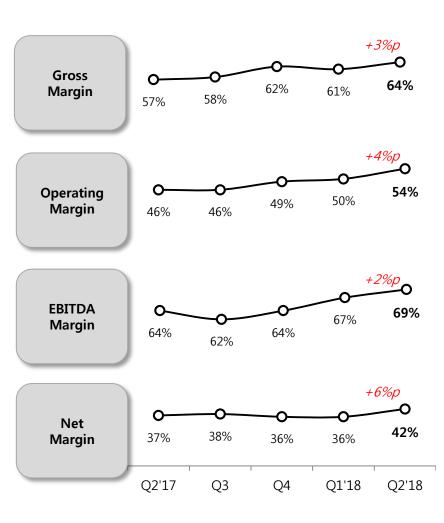
(Unit: KRW Billion)		Q2′18	Q1′18	Q2′17	QoQ	YoY
Revenue		10,371	8,720	6,692	+19%	+55%
Gross Profit		6,608	5,336	3,833	+24%	+72%
Operating Profit		5,574	4,367	3,051	+28%	+83%
EBITDA*		7,146	5,813	4,263	+23%	+68%
Net Profit		4,329	3,121	2,469	+39%	+75%
EPS(KRW)	Basic	6,133	4,420	3,497		
	Dil.	6,132	4,419	3,497		
Shares Outstanding (Mil. Shares)	Basic	706	706	706		
	Dil.	706	706	706		

<sup>\*</sup> EBITDA = Operating Profit + Depreciation & Amortization

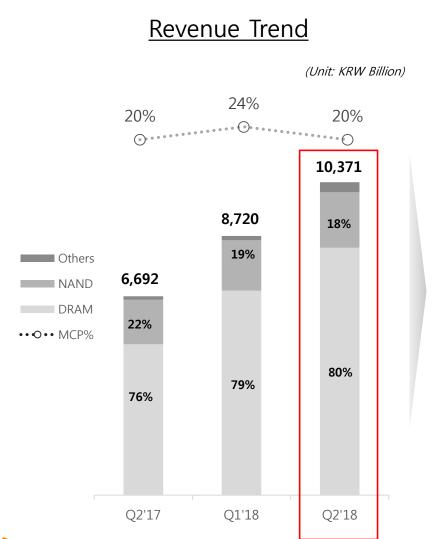
**SK** hynix

[Note] All figures in this presentation are rounded to KRW Billions, leading to some statements not adding up completely

#### **Profit Margins**



## Sales Analysis -1



- Q2'18 revenue grew by 19% Q/Q with double digits B/G from both DRAM & NAND backed by favorable market condition
- Generated the highest ever revenue in a quarter recorded with more than KRW 10Tr.

DRAM

- QoQ <u>B/G +16%, ASP +4%</u>
- Bit shipment increased in order to meet a continuing robust demand in computing segment
- Despite shipment increase in the industry, supply shortage persisted, resulting in ASP rise across all the applications.

NAND

- QoQ <u>B/G +19%, ASP -9%</u>
- Addressed SSD demand and China mobile customers' higher density products with 48/72 layer 3D NAND
- ASP weakened across all the applications due to supply increase in the market

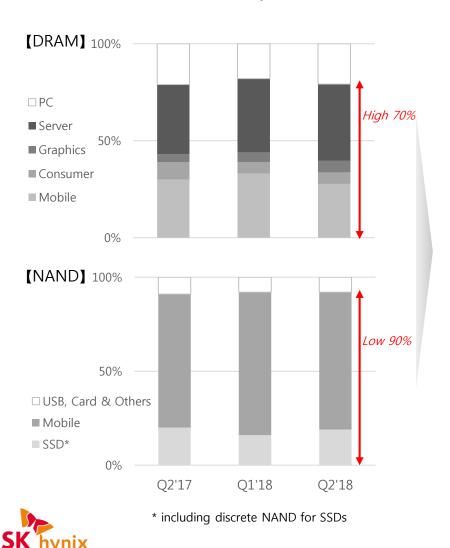
MCP

○ While memory content increase by Chinese smartphones kept ASP high, seasonal weakness and inventory management before new product launch caused decrease in revenue amount & mix



## Sales Analysis - 2

#### Revenue Breakdown by Application



# Computing (PC, Server) DRAM

- Server DRAM demand stayed strong while downward trend for PC demand mitigated on the back of notebook shipment growth
- O Prices continued to rise

#### Mobile DRAM

- O Although ASP strength remained,
- Mobile revenue mix decreased due to seasonally weak demand

#### Mobile NAND

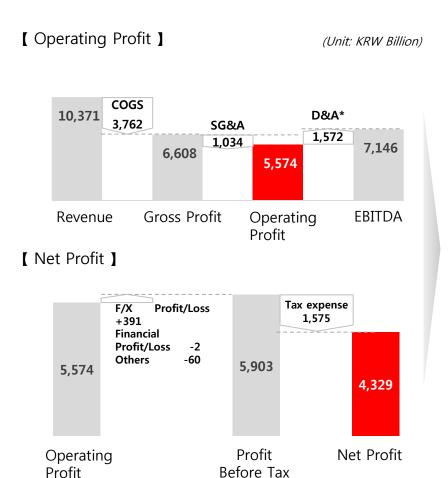
- Actively addressed for robust mobile demand as Chinese smartphone content increase,
- Unit ASP fell as higher density product sales rose, thus revenue mix maintained

SSD

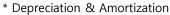
- Beside slight price correction begins by industry supply increase with 72/64 layer products,
- Revenue mix in SSD is expanded as cSSD module sales grew after additional qualifications and eSSD shipment started

## **Profit Analysis**

#### 2018 Q2 Profit



- Revenue increase and cost reduction led to Q2 gross profit of KRW 6.61T(+24% Q/Q) & Operating Profit of KRW 5.57T(+28% Q/Q)
- EBITDA of KRW 7.15T with higher D&A, while EBITDA margin expanded to 69%
- Operation of the KRW resulted in net F/X profit of KRW 391B, with Net Non-Operating income totaling KRW 330B
- Increase of Profit before Tax led to higher tax expenses from previous quarter,
- Also bringing up Net Profit by 39% Q/Q





## **Capital Structure**

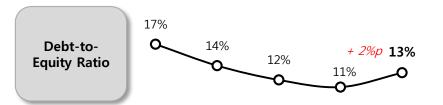
#### **Balance Sheet**

(Unit: KRW Billion)	Q2′18	Q1′18	Q4′17	QoQ	vs. Q4′17
Assets	53,257	49,125	45,418	+4,132	+7,839
Cash*	4,405	8,266	8,555	-3,860	-4,149
Liabilities	12,479	12,747	11,598	-267	+882
Debt **	5,415	3,867	4,171	+1,548	+1,244
Shareholders' Equity	40,778	36,378	33,821	+4,399	+6,957
Capital Stock	3,658	3,658	3,658	-	-
Retained Earnings	34,007	29,684	27,287	+4,323	+6,719

<sup>\*</sup> Cash = Cash & Cash Equivalents + Short-term Financial Instruments

#### **Stability Ratios**









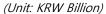
<sup>\*\*</sup> Debt = Short-term Borrowings + Current portion of Long-term Borrowings + Debentures + Long-Term Borrowings

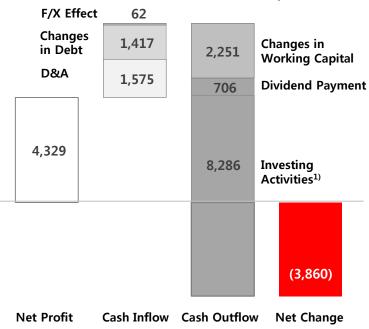
### **Cash Flow**

#### Cash Flow

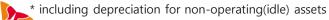
(Unit: KRW Billion)	Q2′18	Q1′18	Q2′17
Beginning Cash Balance	8,266	8,555	4,872
CF from Operating Activities	3,652	4,528	3,286
Net Profit	4,329	3,121	2,469
D&A*	1,575	1,449	1,214
Changes in Working Capital	(2,251)	(42)	(396)
CF from Investing Activities	(8,286)	(4,520)	(2,900)
Acquisition of PP&E	(4,142)	(4,317)	(2,665)
CF from Financing Activities	711	(301)	(200)
Changes in Debt	1,417	(301)	223
Dividend payout	(706)	0	(424)
Share repurchase	0	0	0
Effect of F/X rate changes on Cash & equivalents	62	4	66
Net changes in Cash	(3,860)	(289)	252
Ending Cash Balance	4,405	8,266	5,124

#### Q2 2018 Net Cash Flow





1) <u>includes acquisition of a stake in Toshiba Corporation's</u> semiconductor memory business for amount of KRW 3,916B





## [Attachment1] Statement of Financial Position

#### K-IFRS (KRW Billion)

	Q2'18	Q1'18	Q4'17	QoQ	vs. Q4'17
<u>Assets</u>					
Current Assets	15,696	17,633	17,310	-1,937	-1,615
Cash & Cash Equivalents*	4,405	8,266	8,555	-3,860	-4,149
Accounts Receivables	7,351	5,574	5,553	+1,777	+1,799
Inventories	3,368	3,103	2,640	+265	+727
Non-Current Assets	37,561	31,492	28,108	+6,069	+9,453
Property, plant & equipment	29,311	27,365	24,063	+1,947	+5,249
Intangible Assets	2,408	2,305	2,247	+103	+161
Total Assets	53,257	49,125	45,418	+4,132	+7,839
<u>Liabilities</u>					
Interest-bearing Debts	5,415	3,867	4,171	+1,548	+1,244
S-T Borrowings	871	75	193	+796	+678
Current Portion of LT Borrowings	968	523	581	+445	+387
Bonds/Convertible Bonds	1,167	1,616	1,317	-449	-150
L-T Borrowings	2,409	1,652	2,080	+757	+329
Accounts Payables	801	780	759	+22	+43
Total Liabilities	12,479	12,747	11,598	-267	+882
Shareholders' Equity					
Capital Stock	3,658	3,658	3,658	-	-
Capital Surplus	4,144	4,144	4,144	-	-
Retained Earnings	34,007	29,684	27,287	+4,323	+6,719
Total Shareholders' Equity	40,778	36,378	33,821	+4,399	+6,957

<sup>\*</sup> Short-term Financial Instruments included

## [Attachment 2] Income Statement

#### K-IFRS (KRW Billion)

		П	Q2'18	Q1'18	Q2'17	QoQ	YoY
Revenue			10,371	8,720	6,692	+19%	+55%
Cost of Goods Sold			3,762	3,383	2,859	+11%	+32%
Gross Profit			6,608	5,336	3,833	+24%	+72%
SG&A Expenses			1,034	969	783	+7%	+32%
Operating Profit			5,574	4,367	3,051	+28%	+83%
Net Financial Profit/Loss			-2	2	-25		
Net F/X Transaction & Translation Profit/Loss			391	-81	27		
Income (Expense) From Jointly Controlled Entities and Associates, Net			4	5	5		
Others			-64	-3	11		
EBITDA			7,146	5,813	4,263	+23%	+68%
Income Before Tax			5,903	4,291	3,069	+38%	+92%
Tax Expense/Benefit			1,575	1,169	601	+35%	+162%
Net Profit			4,329	3,121	2,469	+39%	+75%
EPS(KRW)	Basic		6,133	4,420	3,497		
	Diluted		6,132	4,419	3,497		
Shares Outstanding (Mil. Shares)	Basic		706	706	706		
	Diluted		706	706	706		